

ANUPAM RAY

- **Senior Project Manager – Oracle Cloud Applications (SaaS) / PaaS**
- **IT Strategy, Digital Transformation and Enterprise Architect**

CAREER OBJECTIVE:

Result oriented professional with **13 years** of IT experience and a proven knowledge of advanced technology, ERP application development and IT Strategy and Transformation, aiming to leverage my skills to successfully fill the ERP SaaS Project and Finance solution Delivery Lead role at organization.

PROFESSIONAL SUMMARY:

Anupam has 13 years of experience in managing and leading complex Oracle ERP consulting / IT transformation projects across the globe – spanning from India, UK, Hong Kong, Middle East, and North America and catered services to different industries like Manufacturing, EPC, Airlines and Media and Information Shared Services. Anupam is responsible for reviewing, monitoring, controlling and supporting growth of a portfolio of discrete projects with the objective of delivering them as per agreed timelines, cost and quality parameters. Anupam is an experienced ERP Consultant who has extensive knowledge in the following areas:

ERP Consultant:

- 13 years of Oracle ERP Implementation experience in Projects and Finance applications including 4 years in Oracle Fusion Cloud.
- Expertise in Implementation of Oracle Applications modules like **R12 Financials, Project Accounting (Costing, Billing, Project Management, Resource Management) and Fusion Projects.**
- Successfully delivered 2 Oracle Cloud PPM and 4 Oracle EBS Projects and Finance implementations
- Implemented integrated project controls solutions on Primavera application to streamline the project-based business
- Experience in multiple project life cycles with Initiating, Planning, Executing, Supporting and Monitoring. Business Analysis, Requirements Gathering including facilitate Workshops, Scope Verification & Validation, Alternatives Identification and Analysis, Functional Design, Development, Integration & User Acceptance Testing, Training, cut off, Go - live and Post-Implementation Support
- Instrumental in setting up Center of Excellence in Oracle ERP and Primavera development center for Manufacturing and Construction LOB
- Conducting business reviews to ensure clients are satisfied with their products and services and maintaining relationships with clients and key personnel within customer companies

Presales Consultant:

- Ensured product demonstrations fully functional and ready to address customer queries.
- Streamlined process for delivering technical RFP/RFI content
- Engage with prospect organizations to position Oracle solutions through strategic value- based selling, business case definition, ROI analysis, references and analyst data

Project Management:

- Implement and manage project changes and interventions to maintain overall project/program schedule
- Assess business implications for each project phase and monitored progress to meet deadlines, standards and cost targets

TECHNICAL SKILLS

- **Oracle ERP:**
Oracle Projects Suite: Project Costing, Project Billing, Project Management, Project Resource Management, Project Contracts, Project Collaboration

Oracle Financial Track: Fixed Assets, Subledger Accounting, Accounts Payables, Accounts Receivables, Cash Management, Treasury, Advance Collections, iProcurement, Oracle Purchasing, iExpense, Inventory

Oracle Cloud Applications Suite: Oracle Fusion Project Portfolio Management (PPM) – Fusion Project Costing, Fusion Project Contracts / Billing, Fusion Project Performance Reporting, Fusion Project Controls, Fusion Project Resource Management

- **Project Management Applications (Primavera):**
Primavera P6 EPPM 16, Primavera Risk Analysis, Oracle Primavera Portfolio Management, Primavera Unifier 18.8, Primavera Gateway, P6 Analytics, MS Projects
- **Oracle Development Tools:**
PLSQL Developer 12c, WEB ADI, Toad, Workflow Builder
- **Incident / Support Tools:**
BMC Remedy, ServiceNow
- **Reporting Tools:**
Oracle BI Publisher, GL Wand (Excel4apps), QlikView, Discoverer

EDUCATION:

- X Standard – Madhyamik Pariksha – 91% - Nava Nalanda High School (Full time)
- XII Standard – Higher Secondary Examination – 82% - St. Lawrence High School (Full time)
- **Bachelor of Engineering (B.E)** in Mechanical from Indian Institute of Engineering Science and Technology, Shibpur, India, 2007. Achieved **First Class Hons** (82%) award for overall performance

CERTIFICATIONS:

- Primavera P6 Enterprise Project Portfolio Management Essentials
- Oracle Primavera Portfolio Management
- Oracle EBS R12.1 Purchasing Essentials
- Oracle EBS R12.1 Payables Essentials
- Oracle Procurement Cloud 2016 Implementation Essentials
- Working Capital Management (4-month course IIT Roorkee- IBM Partnership Program)
- ITIL V2 2011 Foundation
- PRINCE2 – Foundation
- Oracle PM Certification

WORK EXPERIENCE:

Oracle India Pvt Ltd.

Senior Principal Consultant // Bangalore, India // Oct-2019 – Till date

❖ *Clients worked for :*

- HSBC (UK) - (**Industry** : Retail , Financial Services)
- Bahri (Saudi Arabia) - (**Industry** : Shipping, Transportation, Logistics)
- BKash (Bangladesh) – (**Industry** : Retail , Financial Services)

Responsibilities and Duties:

Project Manager – Oracle Cloud and Fusion Applications (Finance, PPM, PaaS)

- Responsible for enabling function of project management community & delivery teams in the areas of (i) PM enablement - Project Management standards, Delivery Methodology & Processes, Project Manager Training & Accreditation (ii) Governance - end-to-end oversight of all engagements from project initiation to project execution (project startup-up, reviews, remediation), (iii) PM Tools & Systems enablement
- Managing large scale implementation project for fusion Finance and PPM applications
- Supported presales activities using Oracle Construction and Engineering software solutions (with Oracle Primavera Cloud, Oracle Construction Intelligence Cloud Service, Primavera P6 Enterprise Project Portfolio Management, Primavera Analytics) for energy and resources organizations
- Act as an advocate for Enterprise Program Delivery in applying methodology, processes and tools in adopting best practices for Project delivery
- Act as an internal quality control check for the project; apply thorough stage gating throughout all phases of a project to driving consistency
- Target Operating Model development
- Act as an internal quality control check for the project; apply thorough stage gating throughout all phases of a project to driving consistency
- Participate in establishing practices, templates, policies, tools and partnerships to expand and mature these capabilities for the organization
- Liaise with Steering committees, VPs, Directors, project sponsors and strategic partners
- Interview, select, and manage key project team resources(including externals)
- Plan and Confirmation from Customer on their resources, user availability for workshops, training, testing etc.
- Plan external PPRs with customer, Governance calls with customer, internal PPRs with PSM and PE
- Ensure traceability is maintained for all project deliverables
- Ensure clarifications and customer reported defects are captured and updated in Issue log (for Dev).
- Track all SR's and SLA's and take corrective actions as required.
- Conduct causal analysis for recurring tickets.
- Analyze and implement corrective actions for metrics which are out of metric goal limits.
- Closure of all actions from MOM's, Internal Audit, Risks, Issues, Reviews, testing are closed

Gulf Business Machines

Senior IT Consultant // Dubai, UAE // Dec-2018 – Sep 2019

❖ *Clients worked for :*

- Emaar Properties (UAE) – (**Industry** : Retail , Construction & Engineering)

Responsibilities and Duties:

Oracle Projects and Finance R12 experience

- Responsible for implementing Oracle Primavera Cloud, Primavera P6 Enterprise Project Portfolio Management and Primavera Unifier from project initiation to project closeout for a large real estate and construction client and its integration with Oracle Project Accounting (Costing, Billing and Management) and Finance (AR,AP, FA) modules.
- Supported month-end closing activities and finance team in completing post month-end tasks including preparation of financial statements.
- Fixed production support issues helped finance team in accounts reconciliation and guided technical team to deliver quality fixes to avoid re-work.
- Setting up complex payment terms and conditions for fixed price contracts to be captured during the procurement contract flow. This includes options for progress payments, advances and contract financing, and retainage
- Provide seamless and real time status of the purchasing contract, progress, financing and advances balances, retainage and retainage release is provided to both Oracle Payables and Purchasing users
- Liaised with IT and external parties as the application owner to provide responsive and effective support to approx. 4000+ Users, who as a result were able to work efficiently and with clarity

Oracle Cloud PPM and Financials experience

- Map client requirements against Oracle Fusion PPM Modules like Project Costing, Project Billing, Project Execution Management, Project Portfolio Management, Project Financials Management, Project performance reporting

- Collaborating with all Oracle work streams involved, especially Oracle Cloud PPM, development and consulting
- Provide roadmap and migration methodology
- Cloud Architecture Development

IBM India Pvt Ltd

Senior Advisory Consultant // Kolkata, India // May-2016 – Dec-2018

❖ Clients worked for :

- Emaar Properties (UAE) – (**Industry** : Retail , Construction & Engineering)
- Qatar Ports (Qatar) – (**Industry**: Construction & Engineering, Infrastructure)
- AECOM (USA) – (**Industry**: Construction & Engineering, Infrastructure)
- Motorola Solutions (USA) - (**Industry**: Telecommunication, Manufacturing)

Responsibilities and Duties:

Oracle Projects and Finance R12 experience

- Functional team lead implementing Oracle Projects, Release 12, for a major international Construction and Service company with a focus on Capital projects. Partnered with business process team lead during current state analysis and requirements gathering.
- Implementing Oracle Project Accounting modules including Project Costing, Project Billing, Project Management, Project Resource Management, Project Manufacturing and Project Contracts for a Middle East based EPC client
- Analyze capital projects to ensure all cost adjustments and burden calculations have been completed in preparation for Fixed Assets interface to General Ledger
- Worked as Solution architect to integrate Oracle Primavera Unifier with Primavera P6 EPPM, Oracle Project Costing and Finance applications.
- Solution design and business analyst for construction business cycle from bidding and tendering, Construction Contracts, Project Operation, Planning, Cost Control, Quality, Material Approval and Project Reports.
- Led the implementation of the e-business tax module, gathering the requirements, overseeing the design, configuration and customization of the various components, data migration and providing testing, training and post go-live support.
- Implemented custom solution in Oracle Projects module of transferring un-utilized project budget amounts across different project tasks at year end.
- Setup and customize workflows related to projects Modules such as (Projects workflow, budget Projects workflow, Project Budget Account Generation, Project Supplier Invoice Account Generation).
- Implementing Oracle Financial modules including Accounts Payables, Treasury, Advance Collections and Fixed Assets.
- Setting up End to end process flow for Complex PO, Retainage release and demonstrated accounting
- Worked on weekly PA period Weekly Close and Month End activities for around 35+ Operating Units for a large global construction client. Reviewed and coordinated month-end and year-end closing procedures to ensure that all the books are closed timely and accurately for all Ledgers.
- Compares the account balances in AR to those in Oracle General Ledger, and highlights journal sources where discrepancies might exist in AR Reconciliation Report. Verify that Receivables Journal Entries are posted to the correct General Ledger Accounts as part of closing processes.
- Leveraged R12 Journal Line Reconciliation feature to reconcile same GL account as well as across multiple accounts
- Extensive testing of Financial Reconciliation processes of Finance modules from executing critical request sets, reports to generation of automated spreadsheets (macros) to aide in streamlined financial reconciliation

Oracle Cloud PPM and Financials experience

- Map client requirements against Oracle Fusion PPM Modules like Project Costing, Project Billing, Project Execution Management, Project Portfolio Management, Project Financials Management, Project performance reporting
- Designed and executed 'Data migration' strategy in Cloud PPM for master and transactional data through FBFI and Web-Services (automated)

- Act as a project lead of improvements or initiatives, and provide project management related functions that include creating project plans, tracking tasks, facilitating meetings, and mentor others engaged in the project
- Setting up entire Intercompany Accounting with coordination with Fusion Finance team.
- Configured Project Execution Management options including Resource Management functionality.
- Setting up BPM workflow for Project Budget, Project Status and Resource request approval.
- Prepared AN100 document either for Reports, Conversion and Integration

KPMG Advisory Services Pvt Ltd

Senior Consultant // Dhaka, Bangladesh // Feb-2016 – May-2016

❖ Clients worked for :

- Beximco Pharmaceuticals (Bangladesh) - (**Industry:** Pharmaceuticals, Manufacturing)
- Omera Gas (Bangladesh) - (**Industry:** Manufacturing and Distribution, Installation Services)

Responsibilities and Duties:

Oracle Projects and Finance R12 experience

- Functional Team Lead for Oracle Project Accounting and Finance (Accounts Payables, Receivables, Sub Ledger Accounting, Fixed/Capital Assets, Cash Management) implementation for an international pharmaceutical research and manufacturing company based in Bangladesh.
- Collaborated in requirement gathering, business analysis, for Oracle Projects and Finance implementation.
- Successfully executed the implementation plan within the estimated time, effort and quality goals.
- Developed & maintained various reports such as overall Progress & Performance Reports
- Configured Oracle Projects to plan the financials (budget and forecast), work and to baseline the approved versions. Also worked on capture of Project Value changes and its impact on financial plans.
- Prepare data migration and information request templates for information collection.
- Design complex customization and extensions including costing extensions to perform costing based on actual payroll costs.
- Frequent on-site deal support to help opportunities be successful as well as to provide on-going constructive feedback to the Sales leadership
- Works with Presales management to fully qualify and manage the delivery of pre-sales Proof of Concept/Value engagements

Accenture Services India Pvt Ltd

Business Systems and Delivery Team Lead // Bangalore, India // Jul-2014 – Feb-2016

❖ Clients worked for :

- Accenture Internal Product Innovation Lab - (**Industry:** Technology)
- Air Liquide (France) - - (**Industry:** Oil and Gas, Construction, Installation Services)

Responsibilities and Duties:

Oracle Projects and Finance R12 experience

- Designed business process and methodologies using Oracle Primavera suite of applications and integration with Fusion Project Costing, integration with Fusion Project Billing and Contracts
- Interact with the project team members responsible for developing reports, interfaces, data conversion programs, and application extensions
- Initiated pre-sales activities, consulting services and products – Developed projects' scopes (SOW, scope of work) and prepared proposals.
- Assist account teams in proposal response, creation of SOW and client presentation
- Provided product updates and technical advice to clients – Explained technical capabilities and business benefits of solutions to the customer from engineering level to senior executives.
- Provide assessment of current state architecture and recommendation of future state architecture
- Partnered with developers to automate manual processes, saving time and money while decreasing errors.

Oracle Cloud PPM and Financials experience

- Lead and execute with a cloud first mindset, helping customers realize benefits of an Oracle cloud-based architecture
- Identifying business requirements, functionality gaps and mapping them to the Oracle Cloud PPM functionality
- Cloud FBDI Data Conversion and Extraction from PeopleSoft finance to the Fusion Cloud platform.
- Configured entire Fusion Project Costing (Financial Management) including the Enterprise Structure and Accounting setups
- Worked on securing Fusion Project Execution Management Applications which use implicit, product-specific logic to authorize access to data in various business functions
- Define organization hierarchy setup in cloud environment and develop solution to cost labor transactions at a standard rate setup in the rate schedules
- Integrated Oracle Sales Cloud with Oracle PPM to track project proposals in coordination with Cloud Sales team

Tata Consultancy Services Ltd

IT Analyst // Kolkata, India // Oct-2007 – July-2014

❖ *Clients worked for :*

- Heathrow Airports (UK) - (**Industry:** Aviation and Transportation, Infrastructure, Hospitality)
- Johnson Controls Inc. (USA, Hong Kong) - (**Industry:** Manufacturing, Installation Services)
- Central Transport Organization (Botswana) - (**Industry:** Transportation, Automotive)
- McGraw-Hill Education (USA) - (**Industry:** Media and Information Shared Services, Publishing)

Responsibilities and Duties:

Oracle Projects and Finance R12 experience

- Implemented rolling out of the ERP Project and Finance application for African based largest transportation Oracle Localization and Tax requirements in countries like Hong Kong, Botswana, Zambia and South Africa
- Successfully delivered Project Control solutions integrating with Oracle Primavera suite of applications and EBS Projects and Finance modules for a large Aviation client in London, UK
- Business requirement gathering and preparing FIT GAP analysis document (BR150) as compared to the uniform global project controls solution.
- Managed and executed all aspects of as-is analysis, requirements gathering, solution design, all testing and UAT cycles, conversion, go-live and post go live support.
- Authored all AIM documents for RICEW components for Oracle Projects and associated Sub-Ledger Accounting applications for R12 implementations.
- Application lead for international construction and Service Company implementing Oracle Projects Costing and Billing as well as custom CRM, Time and Expense and Actual Labor Costing applications.
- Configured Legal Entities, Ledgers, Value Sets, Data Access Set, Sequence, Journal Source, Journal Category, Currency, Rates and Ledger Sets
- Defining and collecting metrics to understand trends in systems performance; develop and execute plans to mitigate symptoms
- Assist account teams in proposal response, creation of SOW and client presentation
- Assist business user during CRPs/SITs/UATs
- Create detailed IT Functional Designs (MD050) and test scripts (TE040)
- Lead discussions in applying Oracle EBS technology to solve complex implementation issues and RICEW development challenges and configuration/setup, testing, training, implementation and support of Oracle application modules
- Client Management: Manage day to day interactions with executive clients and sponsors

PERSONAL DETAILS

- **Name:** Anupam Ray
- **Date of Birth:** 16th Jun 1984
- **Address:** 21A Paddapukur Road, Flat No 1 B, Block 2, Kolkata 700047
- **Passport:** N5839973, Valid till Jan 2026

- **Phone:** : (+91) 9831950508
- **Email:** rayanup@gmail.com
- **LinkedIN:** <https://www.linkedin.com/in/anupamray/>
- **Skype ID:** anupamray2